

# CONTENTS

|   |       |
|---|-------|
| <i>Table of Cases</i>   | xiii  |
| <i>Table of Legislation</i>   | xix   |
| <i>List of Abbreviations</i>  | xxiii |
| <b>1. Introduction</b>  |       |
| <b>2. Function, Role, and Importance of Damages Law</b>   |       |
| A. Function of Damages Law  | 2.01  |
| B. Economic and Social Role of Damages Law  | 2.28  |
| <b>3. The Complex Long-Term Contract</b>  |       |
| A. Introduction   | 3.01  |
| B. The Development of Complex Long-Term Contracts   | 3.04  |
| C. The Nature of Complex Long-Term Contracts  | 3.41  |
| D. Classification of Complex Long-Term Contracts  | 3.62  |
| E. Identification, Allocation, and Mitigation of Risks in the<br>Preparation of Complex Long-Term Contracts                   | 3.79  |
| F. Examples of Typical Complex Long-Term Contracts  | 3.106 |
| G. Contract Guidelines and the Recovery of Damages  | 3.157 |
| H. Cases and Arbitrations Related to Complex<br>Long-Term Contracts   | 3.172 |
| <b>4. Damages Claims for Breach of Contract under<br/>Comparative and Transnational Law</b>                                   |       |
| A. Requisites for Damages Claims under Different<br>Rules of Damages Law: UK, USA, France, Mexico,<br>Germany, CISG, and PICC | 4.01  |
| B. United Kingdom   | 4.04  |
| C. United States  | 4.88  |
| D. France   | 4.174 |
| E. Mexico   | 4.226 |
| F. Germany  | 4.252 |
| G. CISG   | 4.341 |

|  |       |
|--|-------|
| H. UNIDROIT Principles of International<br>Commercial Contracts (PICC)                   | 4.373 |
| I. Systemic Aspects of Rules of Damages Laws   | 4.432 |
| <b>5. Analysing, Framing, and Proving a Damages Claim</b>                                |       |
| A. Introduction  | 5.01  |
| B. Relevant Characteristics of Complex Long-Term<br>Contracts for Damages Claims         | 5.03  |
| C. Full Compensation as the Guiding Principle  | 5.05  |
| D. The <i>But-for</i> Premise as the Analytical Framework<br>for the Damages Claim       | 5.08  |
| E. The Measure of Damages  | 5.68  |
| F. Limitations   | 5.96  |
| G. The Relevant Date for Valuation of Damages  | 5.116 |
| H. Other Conceptual Issues Related to Damages Assessment                                 | 5.121 |
| I. Relevance of the Evidence Available and Burden of Proof                               | 5.127 |
| J. Role of the Experts   | 5.152 |
| K. Particularities of Damages Claims in Investment Arbitration                           | 5.163 |
| <b>6. Valuation of Damages in International Arbitration</b>                              |       |
| A. Introduction  | 6.01  |
| B. The Economics of Public and Private Contracts   | 6.04  |
| C. Principles of Compensation under the Chorzów Formula                                  | 6.24  |
| D. Causality and Completeness: The <i>But-for</i> Premise                                | 6.26  |
| E. Investment vs. Contract Disputes  | 6.35  |
| F. Date of Valuation   | 6.53  |
| G. Avoiding Double Counting Damages  | 6.84  |
| H. Loss of Income vs. Loss of Value  | 6.93  |
| I. Avoiding Undercompensating  | 6.97  |
| J. Valuation of Damages  | 6.136 |
| <b>7. Interest, Currency and Exchange Rate Fluctuations,<br/>and Cost of Arbitration</b> |       |
| A. Interest as Damages   | 7.02  |
| B. Currency of the Award and Exchange Rate Fluctuations                                  | 7.42  |
| C. Cost of Arbitration   | 7.49  |
| <b>8. Conclusions</b>  |       |
| <i>Index</i>   | 347   |